NETCAB

NETCAB

**NETCAB
JOINT STOCK COMPANY**

HO CHI MINH &
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RELIABLE IT
INFRASTRUCTURE
FOR A SMARTER
FUTURE

COMPANY PROFILE

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OUR PEOPLE

OUR PRODUCTS

OUR PROJECTS

OUR VALUE

OUR PROMISE

OUR ACHIEVEMENTS

[1]   [PROFILE]

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"BECAUSE BEHIND EVERY SUSTAINABLE PROPERTY, THERE'S A RELIABLE NETWORK"

YOUR PRIORITIES, OUR COMMITMENTS

Across industries: from factories to hospitality, corporate offices, international schools, and large-scale construction projects, businesses today demand more from their IT infrastructure.

Businesses need solutions that are stable, scalable, secure, and smart enough to drive digital transformation, meet ESG standards, and support future growth.

At Netcab, we understand the distinct needs of each sector. We deliver robust, high-performance ICT infrastructure: from structured cabling and enterprise networking to smart building solutions, customized to meet the operational demands of every project.

OUR CORE PROMISE

Backed by trusted partnerships with global leaders like Salto, Igloohome, MVI and Siemon, Netcab is built on trust, expertise, and performance; delivering smart, scalable infrastructure that empowers your growth, today and into the future.

We are a trusted project partner, committed to delivering certified solutions, technical excellence, and long-term support that empower our clients to operate with confidence and efficiency.

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NGUYEN
QUOC HUY

Nguyễn Quốc Huy
General Director, Netcab

MESSAGE FROM BOD

From the early days of running cable with my own hands to now leading a team of 45 skilled professionals, Netcab journey has always been about one thing: delivering real value to our customers.

As a former Network Engineer, I understand the full stack of IT infrastructure: from cabling to application layers. Even when we started with the most basic work in physical infrastructure, I applied high-level thinking to help clients make better decisions. That dedication earned us our first projects and laid the foundation for our growth.

Over the past decade, we've grown from 2 people and 2 billion VND in revenue to 500 billion - not by chance, but by staying true to what we do best: meeting demanding standards, and turning complexity into clarity.

Today, Netcab is fully capable of delivering end-to-end solutions in ELV infrastructure. In our core strength: cabling, we stand toe-to-toe with global players. And we're continually moving up the stack, ready to lead in higher infrastructure layers.

If you're looking for a partner who starts where others stop, who sees both the details and the big picture, Netcab - a reliable IT infrastructure provider - is here to build the smarter future with you.

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WHAT WE OFFER:
RELIABLE PRODUCTS
RELIABLE SOLUTIONS
RELIABLE SERVICES

RIGHT SOLUTIONS FOR THE RIGHT SECTORS

• **For Factories:**
Smart manufacturing, ESG compliance, secure high-speed networks

• **For International Schools:**
Seamless Wi-Fi, secure access control, digital learning infrastructure

• **For Hospitality:**
Smart hotel integrations, guest Wi-Fi, IPTV, surveillance & access control

END-TO-END SUPPORT – FROM DESIGN TO MAINTENANCE

• **Consultancy & Design:**
Network audit, smart planning, ELV system design

TECHNOLOGY THAT POWERS YOUR PROPERTIES

• **Network Infrastructure:**
Structured cabling (Copper & Fiber), Switches, Routers, Wireless APs, Data Center Solutions (Server racks, fiber guides, power backup systems)

• **Security & Surveillance:**
CCTV, Access Control, Smart Locks

• **Building Automation & Smart Systems:**
IoT Systems, PA, IP PBX, AV & Digital Signage, IPTV, Intercom

• **For Corporate Offices:**
Enterprise networks, access systems, hybrid-ready infrastructure

• **For Main Contractors & MEP:**
Certified ICT packages, project consultation, turnkey deployment

• **Deployment & Installation:**
Professional on-site setups, seamless integration

• **Maintenance & Support:**
Proactive maintenance, upgrades

• **Managed Services:**
Monitoring, cloud management, cybersecurity operations

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OUR RESULT SPEAK FOR OUR RELIABILITY

15M USD

IN TOTAL CONTRACT VALUE (2013–2025)

Delivering high-performance network infrastructure across sectors with consistent trust and long-term partnerships.

215+ PROJECTS

SUCCESSFULLY COMPLETED NATIONWIDE

A proven track record in implementing complex, high-spec IT infrastructure for business-critical environments.

320 CLIENTS

ACROSS DIVERSE SECTORS

Proudly serving industrial zones, hospitality, corporate offices, schools, financial institutions, and multinational corporations.

26 PARTNERSHIP

WITH LEADING GLOBAL BRANDS

Certified integrator of technologies from Salto, Igloohome, MVI, Siemon and more — ensuring quality and global standards.

107 PROJECTS

FOR MULTINATIONAL & LARGE ENTERPRISES

Partner of choice for major MNCs, banks, and large-scale Vietnamese enterprises seeking scalable and secure network solutions.

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TRUSTED BY
60+
LEADING CLIENTS
ACROSS INDUSTRIES

INTERNATIONAL SCHOOLS

23 PROJECTS | 2.8 MILLION USD IN VALUE

RMIT UNIVERSITY · International School HO CHI MINH CITY · BIS GROUP OF SCHOOLS VIETNAM · HANOI TORONTO SCHOOL · CONCORDIA INTERNATIONAL SCHOOL HANOI

Westlink INTERNATIONAL SCHOOL HANOI · KINDERWORLD INTERNATIONAL KINDERGARTEN · SSiS SAIGON SOUTH INTERNATIONAL SCHOOL · VIETNAM AUSTRALIA INTERNATIONAL SCHOOL

BANKING & FINANCE

26 PROJECTS | 4.6 MILLION USD IN VALUE

Hong Leong Bank · VIB · HSBC · PRUDENTIAL · GENERALI

Vietcombank · OCB · TPBank Vì chúng tôi hiểu bạn · VietinBank · CIMB BANK

Manulife · ANT GROUP · Shinhan Bank · TECHCOMBANK

MNC ENTERPRISE

112 PROJECTS | 8.3 MILLION USD IN VALUE

HCL · Straive · L Beauty · BOSCH · dentsu

MERCEDES-BENZ – HOAN KIEM, HA NOI · LEGO · Lazada · Shopee · TTI

ENTERPRISE

107 PROJECTS | 4.2 MILLION USD IN VALUE

momo · DEUTSCHES HAUS HO CHI MINH CITY · Mega Market

HOSPITALITY

15 PROJECTS | 2.2 MILLION USD IN VALUE

THE GRAND HO TRAM RESORT & CASINO · REGENT PHU QUOC · HO TRAM ixora by fusion · HOIANA · THE REVERIE SAIGON TIMES SQUARE · YOKO · JW MARRIOTT CAM RANH BAY RESORT & SPA · Le MERIDIEN SAIGON

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PROUDLY TRUSTED BY LEADING GLOBAL PARTNERS

salto Λ
INSPIRED ACCESS

MVI

SIEMON

igloohome

1. STRUCTURED CABLING SYSTEM

COMMSCOPE   PANDUIT   SIEMON
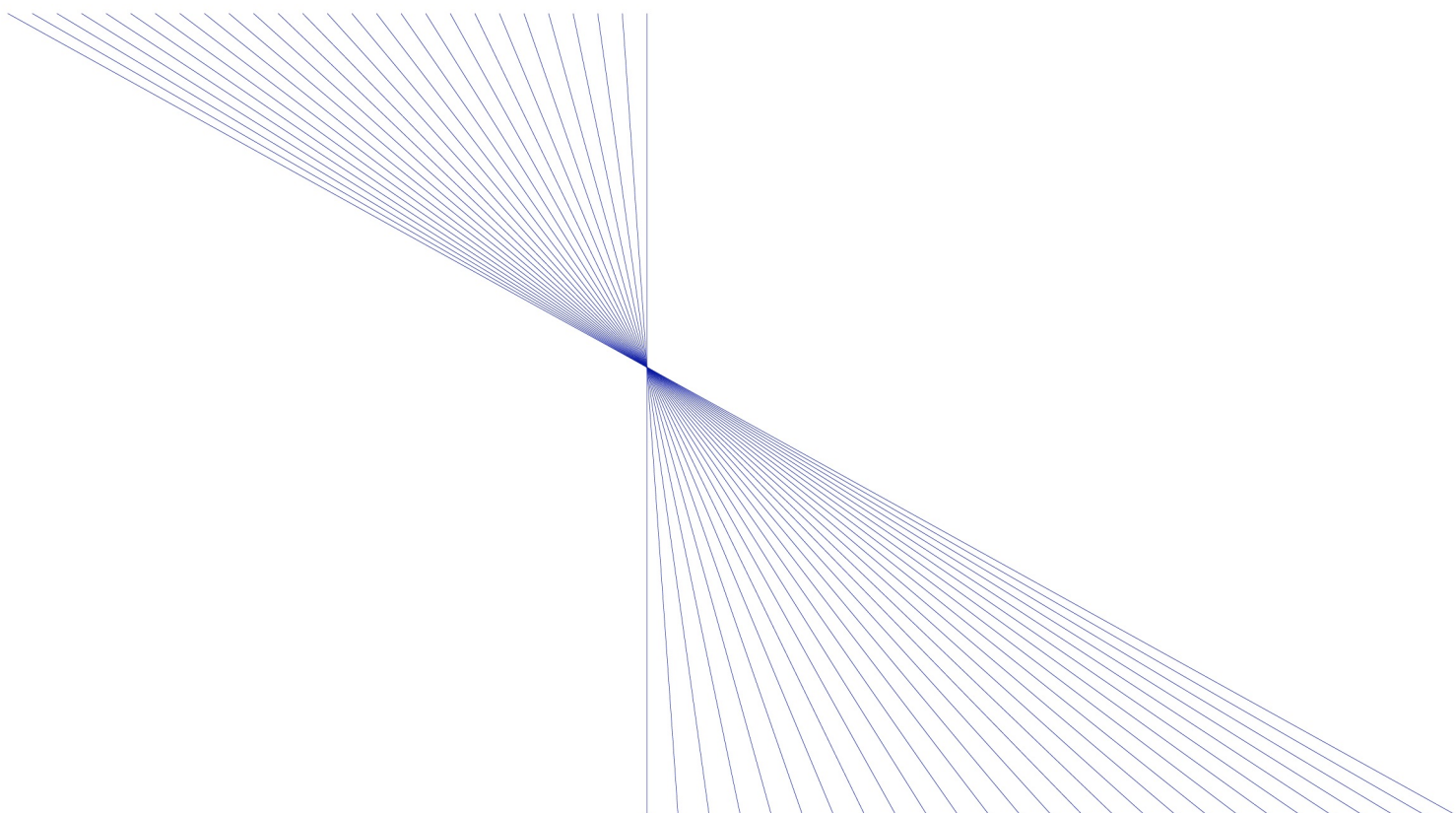
2. NETWORK & SYSTEM INTEGRATION

Hewlett Packard Enterprise   aruba   CISCO   RUCKUS COMMSCOPE
FORTINET   SOPHOS

3. ACCESS CONTROL SYSTEM

salto Λ   DeltaFrontier   MicroEngine
INSPIRED ACCESS

4. CCTV

HIKVISION
CERTIFIED PARTNER

5. PA, PBX, AV, CONFERENCE & INTERCOM

TOA   XORCOM

6. IPTV

MVI

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EXPERTISE CERTIFIED
BY LEADING GLOBAL BRANDS

OUR TEAM

Our team of experienced engineers and technicians is fully capable of consulting, deploying, and installing solutions to meet the highest customer satisfaction.
They are professionally trained and certified by global technology leaders such as Commscope, Panduit, Siemon, Cisco, HP, Aruba, Microsoft, Sophos, Fortinet, Salto, HIK, TOA, and more.

CERTIFICATIONS INCLUDE:
• SYSTIMAX Designing and Engineering
• TE Installing, Troubleshooting & Designing
• Premises Cabling Systems
• Microsoft Certified Professional
• Microsoft Certified Solutions Associate
• Cisco Certified Network Associate (CCNA)
• Cisco Certified Network Professional (CCNP)
• Sophos Certified Engineer

EXPERTISE PROVEN
BY GLOBAL
CERTIFICATES
& RECOGNITIONS

**HIKVISION
CERTIFICATE**
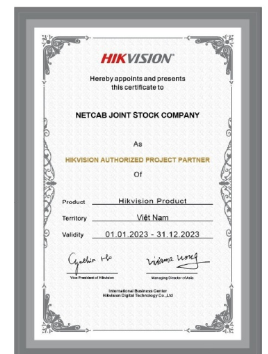
**TOA
CERTIFICATE**

**SALTO
CERTIFICATE**

**PROJECT
MANAGEMENT
PROVEN
BY GLOBAL
CERTIFICATES**

**RECOGNIZED BY
D-U-N-S
REGISTERED™**

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RELIABLE IT
INFRASTRUCTURE
PARTNER
FOR YOUR
PROPERTY

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FACTORIES

YOUR PAIN POINTS ⊙

• Unstable network infrastructure posing risks to project stability and timelines.
• Growing demand for ESG-certified solutions to meet international compliance standards.

NETCAB OFFERS ⊙

Reliable network solutions tailored for IoT and automation, fully compliant with ESG and Net Zero standards.

OUR PROMISE

We maintain strong, long-term partnerships with dedicated support — optimizing your IoT infrastructure to ensure continuous operations, minimize downtime, and boost productivity.

LEGO® MANUFACTURING VIETNAM VSIP III, BINH DUONG
$1.3B TOTAL INVESTMENT

This project reflects Netcab's proven ability to meet global standards in network infrastructure — delivering precision, scalability, and ESG-aligned solutions for one of the most respected global brands.

Our Scope:
• Structured Cabling (Panduit Cat.6A & Cat.7)
• Wi-Fi Installation
• Cablofil & Fiber Runner Systems

Contract Value:
30B VND (~$1.2M USD)

PANDORA FACTORY VIETNAM VSIP III, BINH DUONG
$150M TOTAL INVESTMENT

This project demonstrates Netcab's capability to deliver reliable, high-standard network infrastructure for global manufacturers — supporting secure, scalable operations aligned with modern industrial needs.

Our Scope:
• Structured Cabling (CommScope Cat.6A Copper & SM Fiber)
• CCTV Installation
• Rack Cabinet Supply & Installation

Contract Value:
15B VND (~$0.6M USD)

JABIL FACTORY VIETNAM SHTP, THU ĐUC, HCMC
$50M+ TOTAL INVESTMENT

This project highlights Netcab's role as a trusted infrastructure partner for leading global electronics manufacturers — delivering robust connectivity, seamless integration, and ongoing technical support.

Our Scope:
• Structured Cabling (CommScope Systimax Copper & Fiber)
• Network Switch & IT Equipment Installation
• Onsite Structured Cabling System (SCS) Maintenance & Support

Contract Value:
30B+ VND (~$1.5M USD)

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HOSPITALITY

YOUR PAIN POINTS ⊙

• Poor network performance impacting guest experience and service quality.
• Rising demand for seamless integration with Smart Hotel technologies and high-tech ecosystems.

NETCAB OFFERS ⊙

Stable, low-latency networks built for Smart Hotel systems, enhancing guest satisfaction and operational efficiency.

OUR PROMISE

Flexible support — even after hours and on holidays — with smooth, reliable connectivity that integrates effortlessly with your hotel's technology.

IXORA HO TRAM BY FUSION — PHASE 1 HO TRAM, VUNG TAU $50M+ TOTAL INVESTMENT

This project showcases Netcab's expertise in delivering high-standard network and ELV infrastructure for premium hospitality developments — ensuring seamless connectivity and smart guest experiences.

Our Scope:
• Supply & Installation, & Testing of Structured Cabling System (Copper & Fiber)
• LV System Installation (CCTV, PA, RCU, and more)
• Product: Siemon Cabling

Contract Value:
10B VND (~$0.4M USD)

CASINO HOTEL — HO TRAM STRIP (A2 TOWER) HO TRAM, VUNG TAU $50M+ TOTAL INVESTMENT

Netcab was selected to deliver cutting-edge network infrastructure for one of the region's premier entertainment and hospitality destinations, ensuring reliability and scalability for high-demand environments.

Our Scope:
• Supply, Installation, & Testing of Network Cabling Infrastructure
• Horizontal & Vertical Backbone Cabling
• UPS System Installation
• Over 4,000 Copper Nodes, 2,500 Fiber Cores
• Product: CommScope Cabling | Vertiv UPS (160KVA+ 2h Backup)

Contract Value:
10B VND (~$0.4M USD)

CASINO NAM HOI AN — HOIANA HOI AN, QUANG NAM $1.5B+ TOTAL INVESTMENT

Netcab is proud to provide robust network and security infrastructure for this luxury resort and casino, ensuring seamless operations and secure access control for both guests and staff.

Our Scope:
• Installation of Copper Cabling in P2
• ACS (Access Control System) for P3
• MVI Equipment Installation in SR
• Products: Inberg | Salto | MVI

Contract Value:
10B VND (~$0.4M USD)

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CORPORATE OFFICES

YOUR PAIN POINTS ⊘

• Insufficient network capacity hindering employee productivity and operational flexibility.
• Growing expectations for Smart Office integration and adherence to ESG standards.

NETCAB OFFERS ⊘

Optimized network systems that are stable, scalable, and IT infrastructure compliant, designed for modern smart office environments and high-tech demands.

OUR PROMISE ⊘

Seamless scalability, proactive maintenance, and cost optimization — enabling hybrid work and effortless expansion without compromising operational performance.
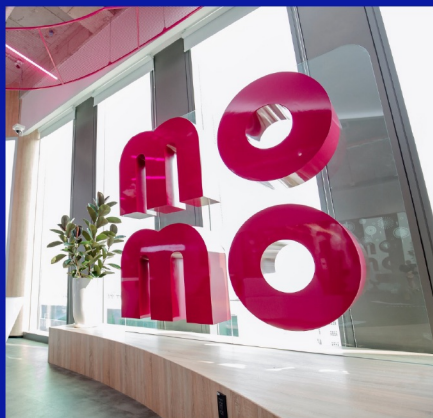
MOMO OFFICE
### PHU MY HUNG TOWER, TAN PHU, DISTRICT 7, HCMC

Netcab delivered a reliable network infrastructure to support the growing needs of MoMo, ensuring seamless connectivity and performance across multiple office floors.

Our Scope:
• Supply & Installation of Cabling Infrastructure
• AV Cables Installation
• Over 2,150 Network Nodes

Products:
– CommScope Cabling
– Unitek & Ugreen HDMI Cables
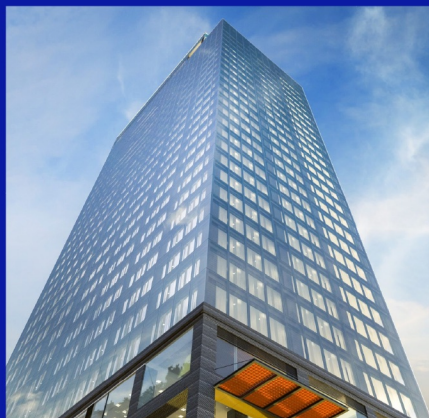
SHOPEE & FOODY HCM & HANOI OFFICE 7TH, 8TH, 9TH & 10TH FL. SONATUS BUILDING 5TH & 6TH FL. CAPITAL PLACE BUILDING

Netcab successfully delivered high-performance network infrastructure to support the growing needs of Shopee and Foody, ensuring optimal connectivity across multiple office floors.

Our Scope:
• Supply, Installation, and Implementation of Structured Cabling System
• 1400- 2,000 Network Nodes

Products:
CommScope Cat.6 Cabling

BOSCH HANOI
CAPITAL PLACE BUILDING

Netcab delivered comprehensive network infrastructure for Bosch, ensuring reliable and scalable connectivity for their operations in the building.

Our Scope:
• Supply & Installation of Horizontal Data Cabling Systems
• Fiber Optical Data Cabling
• Rack & Trunking Installation

Products:
Siemon Cat.6A Cable | Legrand Racks

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INTERNATIONAL SCHOOLS

YOUR PAIN POINTS ⊙

• Unstable IT systems disrupting digital learning and daily operations.
• Increasing need for secure, scalable infrastructure to support Smart Education models and future-ready campuses.

NETCAB OFFERS ⊙

High-quality network systems designed to meet the needs of smart schools, with seamless integration for **access control** and **student management systems**.

OUR PROMISE

High data security, specialized solutions that ensure **smooth operations** of your digital education systems without disruption.

SAIGON SOUTH INTERNATIONAL SCHOOL DISTRICT 7, HCMC $30M TOTAL INVESTMENT

Netcab is proud to deliver high-performance network and security infrastructure for one of the leading international schools in Ho Chi Minh City, ensuring reliable connectivity and seamless access control.

Our Scope:
• Supply & Installation of Structured Cabling System (Siemon Cat.6A Copper & SM Fiber)
• Supply & Installation of Access Control System (Suprema ACS)

Contract Value: 13B VND (~$0.5M USD) (Phase 2 & Phase 3 in progress)

RMIT UNIVERSITY DISTRICT 7, HCMC

Since 2015, Netcab has been a trusted partner in enhancing RMIT's digital infrastructure through multiple upgrade and renovation phases — supporting a world-class learning environment with reliable and future-ready systems.

Our Scope:
• Supply & Installation of Structured Cabling
• Renovation of Cabling, CCTV, M&E Systems
• IT Equipment Deployment

Products: HPE, Hikvision, CommScope, Schneider, and more

KINDERWORLD INTERNATIONAL GROUP NATIONWIDE – VIETNAM

Netcab is proud to support KinderWorld's network of international schools and offices across Vietnam with unified, secure, and scalable infrastructure systems.

Our Scope:
• Supply, Installation & Implementation of Network Infrastructure
• Access Control & Time Attendance Systems
• Camera Systems & IT Equipment for All Branches and Offices

Products: Vivotek, Sony, CommScope, HPE, and more

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CONTRACTORS & CONSULTANTS

YOUR PAIN POINTS ⊙

•Lack of specialized, certified technical teams for large-scale projects with high-performance requirements.
•Difficulties in managing complex ICT deployments while ensuring quality, timeline, and compliance with international standards.

NETCAB OFFERS ⊙

Dedicated support for general contractors — meeting strict **technical**, **timeline**, and **quality** demands with a professional, certified team.

OUR PROMISE

Ensure **successful project execution** and **optimize performance** and efficiency for our partners.

COTECCONS

Netcab is proud to partner with Coteccons on major projects such as: Lego, Pandora, Ixora HT by Fusion, The Grand HT A2

NEWTECCONS (BOHO)

Netcab is proud to partner with Newteccons on major projects such as: SSIS

VITECCONS

Netcab is proud to partner with Viteccons on major projects such as: Kinderworld SIS Gamuda P2, Kinderworld SIS Can Tho, Kinderworld Outward Bound Binh Dinh

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Meet
The People
Behind Our Reliability

/Company
Profile

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MEET
THE PEOPLE
BEHIND OUR RELIABILITY

AT NETCAB

WE ARE PROUD TO HAVE A TEAM
OF HIGHLY QUALIFIED PROFESSIONALS
WITH DEEP EXPERTISE IN IT INFRASTRUCTURE.

Our experts are certified by top industry organizations, ensuring that every solution we provide is of the highest quality.

With a focus on reliability and innovation, we are dedicated to offering tailored network infrastructure solutions that drive efficiency, optimize performance, and support your business growth.

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With a strong technical foundation and years of hands-on experience in ICT infrastructure, Mr. Nguyen Quoc Huy leads Netcab with a clear vision of delivering excellence and reliability to every project. Holding multiple industry-recognized certifications, he brings a unique blend of technical expertise, strategic thinking, and customer-centric leadership.

Under his guidance, Netcab has consistently delivered high-quality, future-ready solutions tailored to meet the evolving needs of businesses across various sectors. His commitment to professional standards and continuous innovation ensures that every client engagement brings added value, efficiency, and long-term success.

GENERAL DIRECTOR
MR. NGUYEN QUOC HUY

Certifications & Professional Development:
Cisco Certified Network Professional (CCNP)

DEPUTY GENERAL DIRECTOR
MR. DINH MINH TOAN

Mr. Dinh Minh Toan plays a pivotal role in Netcab's strategic and operational leadership. With a strong background in business operations and project management, he ensures that every division operates efficiently and aligns with the company's vision for sustainable growth. His ability to oversee complex operations while maintaining a sharp customer focus helps Netcab deliver consistent value across all projects and partnerships.

PROJECT DIRECTOR
MR. TRAN THE SINH

Bringing extensive experience in project execution and control, Mr. Tran The Sinh leads Netcab's project management team with precision and dedication. He is responsible for ensuring that every project is delivered on time, within scope, and to the highest standards of quality. His deep understanding of ICT infrastructure projects, combined with a hands-on management approach, guarantees smooth project deployment and outstanding client satisfaction.

Certifications & Professional Development:
Project Management Professional Certification •
Project Management Institute, 2021 •

HR & OFFICE MANAGER
MS. NGUYEN THI TUONG LAM

Ms. Nguyen Thi Tuong Lam oversees all aspects of human resources and office administration at Netcab. With a focus on building a strong, motivated workforce and maintaining an efficient working environment, she ensures that Netcab's internal operations run smoothly. Her dedication to people development and organizational excellence supports Netcab's mission to deliver superior services through a skilled and committed team.

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Duy Tan Str, Cau Giay District, Ha Noi

Da Nang Office: 6th Floor, PetroVietnam
Building, No. 2 30-4 Street, Hoa Cuong Bac
Ward, Hai Chau District, Da Nang City

Telephone: +84 28 3526 0996
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Website: www.netcab.vn

OUR PHILOSOPHY

Long-Term Value, Not Just Short-Term Gains

At Netcab, we believe IT infrastructure is not a cost, it's a long-term investment.
We focus on results and reliability - not just quick fixes.
Performance and security are no longer optional. They're essential.
Businesses need dependable partners, not just vendors. We strive to be that partner.

LET'S BUILD THE BETTER FUTURE — TOGETHER.

Thank you for your time.
We look forward to partnering with you and supporting your transformation journey.

NETCAB

RELIABLE IT INFRASTRUCTURE
FOR A SMARTER FUTURE